

SAVANT Adds Crown Shade Company to Recommended Partner Program

Savant has expanded its shade offerings by including unique solutions from Crown that create opportunities for integrators to address window treatment needs for every project.

HYANNIS, MASS. May 15th, 2025 — Savant®, a leader in smart home and smart power technology, has announced the addition of The Crown Shade Company as a Recommended Partner. Savant integrators can now offer the most versatile options for challenging installations both inside and outside the home.

Through this partnership, integrators will not only be able to offer a wide range of exterior shade options, but also create distinctive solutions by combining Savant's Inception Shades with Crown's tension-lift uproller boxes, creating a unique bottom-up solution that lends a level of elegance and ease-of-installation to critical applications. Crown shades enable integrators to exceed their clients' expectations with outstanding solutions that work seamlessly within the Savant smart ecosystem.

- **Exterior Shades** – Designed for outdoor spaces, these shades provide UV protection, privacy, and climate control.
- **Skylight Shades** – Ideal for overhead windows, these motorized solutions control light and heat with precision.
- **Angled Upproller Shades** – Perfect for specialty-shaped windows, these tensioned bottom-up shades provide smooth operation and a clean aesthetic.
- **Upproller Boxes** – Pair these custom spring boxes with a Savant Inception Shade for bottom-up shades that allow for maximum viewing while still ensuring privacy. Perfect for first floor windows and bathrooms with a view.

"Crown Shade Company is beyond thrilled to be partnering with Savant, a leader in refined and elegant smart home solutions," explained Jared Grodnitzky, Vice President of Crown Shade Company.

"Together, we look forward to delivering unparalleled innovation and excellence, combining our strengths to provide bespoke shading systems designed and delivered through Savant integrators."

Contact your local technical sales manager for more information about how Savant can help you design and sell the most astonishing, memorable shading solutions. Not a Savant dealer? Stop missing out on all the fun. Visit savant.com/become-a-dealer to become an authorized Savant Integrator.

For more information on Savant, visit savant.com

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About Savant: Headquartered in Massachusetts, Savant Systems, Inc., is a global leader in smart home, intelligent lighting and energy solutions for consumers, businesses, utility companies and more. Along with GE Lighting, a Savant company and Savant Power, Savant Systems, Inc. offers the most diverse portfolio of DIY and professionally installed smart products available at thousands of leading retail stores and through a network of authorized integrators. Engineered to customize any space, Savant's innovative solutions unite all the vital pillars of any connected environment – climate, lighting, entertainment, security, and energy – together into a premier integrated experience controlled by intuitive award-winning software for iOS and Android. Learn more at savant.com.

About Crown Shade Company: Incorporated in 1969 and based in Baltimore, Maryland, Crown Shade designs and manufactures unique window shading systems for both indoor and outdoor applications. Crown embraces the distinctive challenges of specialty shading with expertise and precision. crownshade.com

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