

FOR IMMEDIATE RELEASE

## SAVANT CELEBRATES THEIR 16<sup>TH</sup> ANNUAL INTEGRATOR CONFERENCE WITH TWO STRATEGIC EVENTS

**HYANNIS, MASS. August 11<sup>TH</sup>, 2022** — Savant®, a leader in smart home and smart power, has expanded their annual integrator summit to include two events for 2022. The first was a festive and informative conference in San Diego attended by Ambassador-level dealers, followed by a virtual event for integrators worldwide.

Integrators at both events heard from Savant CEO Bob Madonna as he reviewed the state of the smart home and smart power industries. This was followed by Savant team members detailing the company's near-term product roadmap, future priorities, and innovative technology highlights including business and software tools designed for integrators.

At the San Diego Ambassador Summit, the company was able to recognize winners of Savant's annual integrator awards ([see winners here](#)), showcase more than twenty live technology demonstrations including innovations in key categories, and devote time to gathering critical integrator insights and feedback to best address a rapidly changing smart home business landscape.

Savant also announced new partnerships across both the smart home and smart energy marketplaces. Additions to Savant's Recommended Partners Program include premium audio and video manufacturers Sony, Mark Levinson, and Megapixel. Savant bolstered its smart energy offering to include industry-leading energy manufacturers Sol-Ark, HomeGrid, powered by Lithion, and Schumacher Electric, a leader in automotive power conversion and battery products. Additionally, Savant highlighted the upcoming Black Nova integration announced at ISE 2022, and demonstrated Network AI solutions, powered by Juniper.

### Conference Highlights

- **All-new Savant Home Manager.** Savant revealed their new Home Manager, a web dashboard designed to enhance the handoff process between the integrator and the homeowner. Integrators can direct homeowners to helpful tutorials, new user set-up and permission tools, and an all-new camera clip recording viewer.
- **Smart Home Subscription Model Additions.** The company continued to add value to its smart home subscription model, called Savant Essentials, announcing new features including a software-driven intercom solution that requires nothing more than an active subscription for a state-of-the-art in-home communication experience.
- **Step-Down Pricing on Key Components.** Savant announced key price decreases on core audio, lighting, and energy solutions. With a strong supply chain as a value-add for integrators, Savant is committed to passing on pricing decreases in key categories, increasing smart home adoption to a widening consumer base.
- **Smart Energy Financing.** Savant introduced to integrators nationwide a new 7-month financing option for all inverter and battery storage packages. Packages range from 7kW/11kWh to 72kW/384kWh, scalable from 200 to 800 AMP Service.

## CREATING BRIGHTER LIVES & A MORE SUSTAINABLE WORLD

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**About Savant:** Headquartered in Massachusetts, Savant Systems, Inc., is a global leader in smart home, intelligent lighting and energy solutions for consumers, businesses, utility companies and more. Along with GE Lighting, a Savant company and Savant Power System, Savant Systems, Inc. offers the most diverse portfolio of DIY and professionally installed smart products available at thousands of leading retail stores and through a network of authorized integrators. Engineered to customize any space, Savant's innovative solutions unite all the vital pillars of any connected environment – climate, lighting, entertainment, security, and energy – together into a premier integrated experience controlled by intuitive award-winning software for iOS and Android. Learn more at [savant.com](http://savant.com).