

FOR IMMEDIATE RELEASE

Savant Announces Strategic Partnership with Devialet

Savant to exclusively offer of the Phantom Reactor Custom active loudspeaker system

HYANNIS, MASS. September 22nd, 2020 — Savant®, a leader in smart home technology, has established an exclusive partnership with Devialet, a leader in acoustic engineering, to distribute the Phantom Reactor Custom active loudspeaker to the CI channel, a beautifully sculpted entertainment solution specifically engineered to be sold and installed by integrators. The new initiative with Devialet reflects Savant’s commitment to create the finest smart home and entertainment ecosystem through relationships with best-in-class partners.

The Phantom Reactor Custom includes a series of significant innovations including Devialet’s award-winning ADH® amplification and SAM® technology, working together to generate impressive output levels (97dB) and astonishing sound quality from a compact loudspeaker. The amplifier drives a sophisticated 2-way full range loudspeaker that has been designed to deliver superb detail and balanced sound including rich, authoritative bass response far beyond the capability of other compact systems. Featuring both analog and digital inputs for easy integration, the Phantom Reactor Custom is an ideal match with the Savant smart home ecosystem, enabling users to change source and control volume up/down/mute from within the Savant app or by using voice commands. Integrators can also access system diagnostics. A tripod-style stand and wall mount bracket are available to facilitate installation.

“We have identified a target demographic—a customer seeking to enjoy a premium active loudspeaker that also makes a bold design statement,” explained George Katsiris, VP, Product Evangelist at Savant. “Phantom Reactor Custom is a completely unique audio solution ideally suited to the luxury living space where performance and aesthetic are paramount, and integrators will appreciate the outstanding artistic look, feel and unmatched sound quality they can deliver to their clients. The Savant and Devialet teams have a future roadmap defined to create a tight integration experience and exclusive connectivity features for the CI channel.”

“We are excited to partner with Savant in order to make the Phantom Reactor Custom available to top integrators across North America,” explained Ken McAlpine, CTO at Devialet. “We are confident that Phantom offers a sound experience unlike any other, creating a valuable opportunity for integrators to deliver the ultimate entertainment solution for discerning clients.”

The Devialet Phantom Reactor Custom is available in Matte Black or White, and can be purchased on the Savant store beginning fall, 2020. MSRP is \$1450.”

For more information on Savant, visit savant.com

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About Savant: Savant Systems, LLC is a recognized leader in home control and automation, and one of the fastest-growing smart home companies in the luxury and mid-markets. Savant’s powerful Pro technology brings together the four pillars of automation – climate, lighting, entertainment and energy in a single application interface for the homeowner. This comprehensive whole-home control system, available through iOS and Android, delivers the premiere experience in all of home automation and is available through Magnolia Design Centers and Savant’s global network of Authorized Integrators. Learn more at www.savant.com.

About Devialet: About Devialet: Devialet is an acoustic engineering company operating at the intersection of luxury and cutting edge technology. The company is rooted in a series of patented innovations, which are embedded within their award-winning line of products. By coupling an unrivaled sound quality with a sleek and modern design, Devialet's world-class engineers are committed to reshaping how people engage with sound through meaningful innovations and unique experiences.

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