

**FOR IMMEDIATE RELEASE**

## **Savant® Adds IC Realtime to Partners in Excellence Program**

*Security camera brand of choice now available to integrators with proprietary features from the Savant Store*

**HYANNIS, MASS. September 12<sup>th</sup>, 2019** — Savant, a leader in smart home technology, has added IC Realtime as a Recommended Partner to its Partners in Excellence program, providing integrators with easy access to best-in-class security cameras. Savant Recommended Partners represent best-in-class solutions from each product category, with associated driver testing performed by both Savant's engineering team and the participating partner to achieve unparalleled performance.

### **Introducing IC Realtime**

Savant's newest Recommended Partner is IC Realtime, delivering premium video surveillance solutions that interact seamlessly with the Savant control and automation platform. Established in 2006, IC Realtime is known for systems that enhance the privacy of their clients, including government and military contracts, only sourcing cameras and other critical components from trusted suppliers. Unique to Savant, IC Realtime cameras have the ability to record triggered events, based on detected motion, directly to the Savant Cloud, offering enhanced value and service opportunity to technology integrators.

"Security cameras are synonymous with a premium smart home installation—we see lots of cameras integrated with the Savant platform," said George Katsiris, VP, Product Evangelist at Savant. "IC Realtime is the brand of choice for many of our integration partners, providing outstanding products, service and support while delivering the highest levels of privacy that is so critical to consumers."

What IC Realtime does well isn't new to the surveillance industry. Having deep roots in the security sector, we understand the need to refine and streamline the integration process. "We see ourselves as visionaries and catalysts within this fast-paced industry," said Matt Sailor, CEO at IC Realtime. "While some suppliers may have exacerbated the privacy concerns of justifiably cautious consumers, IC Realtime takes the lead by securing the products we offer today and by future-proofing our technologies for the unknown challenges ahead."

For more information on Savant, visit [savant.com](http://savant.com)

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**About Savant:** Savant Systems, LLC is a recognized leader in home control and automation, and one of the fastest-growing smart home companies in the luxury and mid-markets. Savant's powerful Pro technology brings together the four pillars of automation – climate, lighting, entertainment and energy in a single application interface for the homeowner. This comprehensive whole-home control system, available through iOS and Android, delivers the premiere experience in all of home automation and is available through Magnolia Design Centers and Savant's global network of Authorized Integrators. Learn more at [www.savant.com](http://www.savant.com).

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