

FOR IMMEDIATE RELEASE

Savant Enhances Partners in Excellence Program

Refreshed partners program provides integrators with best-in-class products and support from carefully selected manufacturers resulting in the most reliable smart home ecosystem

HYANNIS, MASS. August 29th, 2019 — Savant®, a leader in smart home technology, has refined its Partners in Excellence program, providing integrators and their clients with a comprehensive selection of best-in-class connected devices to create a seamless smart home ecosystem. The objective of the program is to provide integrators and their clients with the best and most reliable smart home experience. Savant's Partners in Excellence Program now features three tiers of participating manufacturers; *Savant Recommended*, *Savant Certified* and *Savant Supported*.

Supported Partners

For over ten years, Savant has amassed a vast library of 10,000-plus profiles and continues to address the needs of integrators by building vital new profiles every day. This ever-expanding library of high-value profiles will be classified as *Supported* partners, providing integrators and their clients with the connectivity options they require.

Certified Partners

Certified partners will test all aspects of Savant-built drivers to ensure flawless integration between their products and the Savant smart home platform. Each participating manufacturer will receive a test kit from Savant, facilitating a thorough and efficient quality control process.

Savant Recommended

Savant Recommended partners represent best-in-class solutions from each category, and driver testing will be performed by both Savant's engineering team and the participating partner to achieve unparalleled performance. The Savant Recommended tier is a unique partnership that brings exclusive, never before seen functionality to integrators and their clients that is specific to the Savant ecosystem. Recommended partner products will be available for integrators to purchase on the Savant store, and existing partners that have already been QC tested such as Apple, Harman, Netgear and USAI Lighting and others will be categorized within the *Recommended* tier as the new program commences. New partners soon to be announced include IC Realtime, Yale Lock, DISH and more.

"As the control and automation landscape has continued to evolve, integration with 3rd party devices has increased in magnitude and complexity with the onslaught of new entrants in the mainstream IoT market," said George Katsiris, VP, Product Evangelist at Savant. "Part of the emphasis with our Partners in Excellence Program is to direct integrators toward the highest quality solutions. Our objective is to select and highlight the best industry partners that are committed to providing end-users with the most reliable smart home experience.

To become a Savant partner, please contact: partners@savant.com

For more information on Savant, visit savant.com

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About Savant: Savant Systems, LLC is a recognized leader in home control and automation, and one of the fastest-growing smart home companies in the luxury and mid-markets. Savant's powerful Pro technology brings together the four pillars of automation – climate, lighting, entertainment and energy – together in a single application interface for the homeowner. This

comprehensive whole-home control system, available through iOS and Android, delivers the premiere experience in all of home automation and is available through Magnolia Design Centers and Savant's global network of Authorized Integrators. Learn more at www.savant.com.

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