

FOR IMMEDIATE RELEASE

SAVANT® TEAMS WITH USAI LIGHTING TO DELIVER ADVANCED LIGHTING EDUCATION & DESIGN TOOLS

All new online resources make it faster and easier for integrators to specify the ultimate lighting solution for any project

HYANNIS, MASS. — November 19th, 2018 — Savant, a leader in smart home technology, has introduced an educational platform featuring online tools in support of Savant integrators seeking to add lighting fixture sales and installation as part of their services. This innovative toolset, along with USAI Lighting's dealer education initiatives are designed to give technology integrators the confidence they need to succeed within this growing category.

New Savant Fixture Designer

Savant's new interactive Fixture Designer tool is available to all authorized integrators via the Savant Store. This exciting resource has been designed to help integrators understand the variety of options available in each fixture style, including available color technologies, housing options, trim finishes and more. Once fixtures have been selected, integrators will have access to everything they need including detailed pricing, fixture specification sheets, IES photometric files and associated part numbers.

New Savant Online Training Series

Savant's new 5-module online training series is now available on the Savant University and includes a product offering overview, quoting best practices, system architecture overview, and a get-started guide on how to create and quote your next project using the new Savant Fixture Designer.

Educating the Industry

Educational initiatives, along with Savant's newest DMX lighting products and award-winning TrueImage user experience are enabling integrators to envision a holistic smart solution for their clients and achieve success within the lighting category. Educating technology integrators on the opportunities and best practices in the lighting market is an important step toward being successful. As an example, Ann Schiffers, Senior Vice President of USAI Lighting has been educating integrators on the importance of quality lighting, including information on how humans see and process light, key wellness benefits, and more. See her in action at a recent Azione Unlimited conference: [YouTube Link HERE](#)

Integrator Quote

"In my time working with the fixture design tool I have found the interface easy to use, intuitive, and straight forward – I honestly don't see how it could be any simpler," said Joe Tame, Lead Systems Designer at eInteractive. "The pertinent information is a simple click away to assist in product selection and feature guidance - with easy-to-understand descriptions for each. I also like that the summary page provides cut sheets and installation information needed for the electricians and/or the design team. It's really nice not having to hunt through a website in order to pull the required specs together."

For more information on Savant, visit savant.com

[DOWNLOAD ARTWORK HERE](#)

About Savant: Savant Systems, LLC is a recognized leader in home control and automation, and one of the fastest-growing smart home companies in the luxury and mid-markets. Savant's powerful Pro technology brings together the four pillars of automation – climate, lighting, entertainment and energy – together in a single application interface for the homeowner. This comprehensive whole-home control system, available through iOS and Android, delivers the premiere experience in all of home automation and is available through Magnolia Design Centers and Savant's global network of Authorized Integrators. Learn more at www.savant.com.

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