SAVANT® PARTNERS WITH RACEPOINT ENERGY, BRINGING ADVANCED MICROGRID SOLUTIONS TO TECHNOLOGY INTEGRATORS

Racepoint Energy microgrid technology, combined with Savant's leading control platform and user experience, create important new opportunities for integrators

PLEASE VISIT SAVANT AT CEDIA 2018, BOOTH 5134

HYANNIS, MASS. — **September 6, 2018** — Savant, a leader in smart home technology, has announced a partnership with sister company Racepoint Energy, enabling technology integrators to provide their clients with a custom designed, turnkey energy microgrid to fit any budget or job size. Microgrid technology is designed to provide home or business owners with energy independence during grid outages. Racepoint Energy, combined with Savant's control platform, takes microgrid technology a step further by being able to dynamically manage all electrical loads, completely rethinking how energy is delivered, measured, managed and consumed.

Intelligent Energy Management

The Racepoint Energy team provides design, engineering and commissioning of solar, generator and battery systems. Integration with Savant gives users the ultimate in smart energy control, including complete dynamic environmental control of climate, lighting and other electrical loads. Unlike a conventional power backup system where critical loads must be chosen in advance and receive special wiring, a Savant and Racepoint Energy system is designed to connect to all circuits. Allowing the user or conditional logic determine which modes or devices are needed based on current consumption, pricing and/or onsite energy capacity. Choices can be made and adjusted using the Savant Pro App and Savant Central Management.

Utilizing Savant's climate solutions and revolutionary companion breaker modules that are designed to work alongside conventional circuit breakers. Users can monitor, manage and control any connected device or related circuit for unprecedented levels of energy management. Plus Savant can deliver the utility-grade energy reporting and management necessary to qualify for many environmental certifications and renewable energy incentives.

"Adding a customized microgrid with environmentally-friendly energy creation capabilities to any project delivers the real world benefits of a truly smart, connected technology ecosystem that is top of mind for today's consumer," stated CEO Robert Madonna. "The synergy between Racepoint Energy and Savant represents the future of energy management for residential and commercial structures."

Savant and Racepoint Energy solutions will be on display at the 2018 CEDIA Expo, booths 5134 & 5235.

For more information on Savant, visit savant.com.

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About Savant: Savant Systems, LLC is a recognized leader in home control and automation, and one of the fastest-growing smart home companies in the luxury and mid-markets. Savant's powerful Pro technology brings together the four pillars of automation – climate, lighting, entertainment and energy – together in a single application interface for the homeowner. This comprehensive whole-home control system, available through iOS and Android, delivers the premiere experience in all of home

automation and is available through Magnolia Design Centers and Savant's global network of Authorized Integrators. Learn more at <u>www.savant.com</u>.

About Racepoint Energy: Racepoint Energy, LLC is rethinking how residential and commercial energy is delivered, consumed, and dynamically controlled. Racepoint Energy delivers custom designed, turn key on-site microgrid solutions to fit any budget or job size including design, engineering, and commissioning of solar, generator and battery systems. Learn more about microgrid technology and energy savings at <u>www.racepointenergy.com</u>.

Media Contact: Micah Sheveloff for WIRC Media

(727) 258-4770 / wirc1@wircmedia.com