

**FOR IMMEDIATE RELEASE**

## **Access Networks Adds High-Tech Network as Independent Sales Reps for the Southeast Region**

**Encino, CA, February 12<sup>th</sup>, 2018** – Access Networks ([accessca.com](http://accessca.com)), the premier provider of enterprise-grade networking solutions for residential integration, has announced the appointment of [High-Tech Network](#) (HTN) as their independent sales representatives for the Southeast region of the US effective immediately. This region includes The Carolinas, Tennessee, Georgia, Mississippi and Alabama.

Based in Atlanta, GA., High-Tech, Inc. was founded in 1979 and covers the territory with a team of nine. “We were immediately drawn to this opportunity based on the quality of products and market-leading expertise that defines Access Networks,” explained Jeff Caton, President of High-Tech Network. “We represent an array of prominent lines that require a stable home network to work at their best, such as Sony TVs and A/V receivers, Elan home automation products and Yamaha MusicCast whole-house entertainment. I am confident that integrators in our territory will recognize the important opportunity that Access Networks presents in the marketplace.”

“As we launch our brand-new networking solutions this year, it is critical that our channel partners not only have relationships with integrators, but also possess the technical acumen to communicate and support enterprise-grade network solutions for high-end residential deployments.” commented Ben Jurow, Territory Sales Manager, East for Access Networks. “We are excited to partner with the HTN team because they are exceptionally qualified in that respect and can effectively educate and inspire key accounts on behalf of Access Networks.”

Jeff Caton at HTN can be reached at: [jeff.caton@htninc.net](mailto:jeff.caton@htninc.net)

**Access Networks** is the leading provider of pre-programmed, enterprise-grade networking solutions for the CE Space. Since 2003, Access Networks’ certified team of IT and AV professionals has designed and maintained networking solutions that are customized to handle the complex needs of the automated residence. Utilizing the best enterprise-grade hardware, Access Networks works directly with custom integrators around the globe to provide their clients with a best-in-class solution, and first class service and support. Learn more at [accessca.com](http://accessca.com)

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